

ADAM JURDI

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B.A. Finance & Economics, CSU Fullerton (Dec 2025) | FINRA SIE | Three-statement modeling, DCF, variance and budget-vs-actual analysis, manufacturing unit economics

EXPERIENCE

Independent Financial Research | jurdi.pro

2025 to Present

- Built an interactive semiconductor yield and cost model (defect density, die size, packaging) that outputs cost per good unit and gross margin, with live wafer-map visualization. No template existed; designed the methodology from the manufacturing process up.
- Published full company analyses across semiconductors, AI infrastructure, and space, each with three-statement models forecasting revenue, cost of sales, OpEx, and CapEx under multiple scenarios.
- Built log-linear regression models isolating structural drivers of the U.S. trade deficit. Final specification: $R^2 = 96.4\%$.
- Ran diligence on Neurophos, a private photonics startup, and recommended against it on manufacturing-scalability grounds.

Data Management & Financial Analysis Lead | Evolve Capital Finance, San Clemente, CA

2024 to 2025

- Replaced the firm's deal-record system, thousands of unnamed invoice and deal-sheet screenshots scattered across OneDrive, with a structured Excel database covering hundreds of vendors and thousands of customers. Cut retrieval time for a vendor invoice and matching customer file from 30 to 60 minutes down to seconds.
- Absorbed a mid-project scope expansion at roughly 35% completion, requiring re-extraction of additional fields from every record already processed, and still delivered on the original deadline.
- Originated commercial equipment financing deals for small businesses without established commercial credit, qualifying customers and packaging deals through to underwriting.

Data & Operations Analyst | Absolute Law Group, Tustin, CA

2024 to 2025

- Screened 2,000 to 3,000 newly filed court cases daily through a custom court-database tool, extracting to Excel and scoring each on likelihood of converting to a defense engagement.
- Ran the firm's outbound client acquisition funnel end to end: built the target list, produced the direct-mail campaign, then handled inbound calls and qualified prospective clients through to the attorneys.
- Sole operator of the firm's envelope folding and sealing machine, the single point of failure for the entire outbound campaign. Repaired recurring jams and breakdowns with no technical support, disassembling the unit and pulling replacement parts from a spare machine to keep client outreach on schedule.

Assistant Manager | Quiksilver, Irvine / Laguna Beach, CA

2021 to 2024

- Led a team of 12; monthly sales grew roughly 20% during my tenure as stronger product knowledge improved upselling and basket size.
- Built product and operations training modules after fielding constant associate questions; presented them to the district manager, who distributed them to every Quiksilver location in Orange County.
- Restructured inventory and shipment flow, cutting time-to-floor for new product from over a week to 1 to 2 days.
- Owned daily cash reconciliation, bank deposits, and transaction reporting.

SKILLS

Modeling: Three-statement, DCF, comps, sum-of-the-parts, scenario and sensitivity analysis, variance analysis.

Technical: Advanced Excel (modeling, dashboards, database design), econometric regression.

Domain: Manufacturing unit economics, cost structure, CapEx and OpEx forecasting.

Licenses: FINRA Securities Industry Essentials (SIE).

EDUCATION

B.A., Business Administration, Finance & Economics | CSU Fullerton

December 2025

A.A., Economics / Business Administration / Liberal Arts | Santiago Canyon College

December 2023